## Trammell Crow Company

April 30, 2007

Mr. John Flanagan, Chairman Storey County Commissioner P O Box 916 Virginia City, NV 89440

Dear Mr. Flanagan:

The purpose of my letter is to lend my strong support for the proposed residential development by Blake Smith within Storey County and adjacent to the Tahoe Reno Industrial Park (TRI). Trammell Crow Company was the most prolific developer in the country in 2006 and has had roots in the northern Nevada area for over 20 years which I believe provides a strong knowledge base on the necessary components for a successful industrial park.

TRI has provided much needed land and infrastructure for us and others to continue the strong manufacturing and distribution development that has provided the backbone for the northern Nevada economy. However, the lack of services and residential development in the immediate area has hampered our ability to attract a larger labor force and has impeded the ability to close tenants with a large employment base. Most recently we lost a strong national company that would have provided 900 jobs. One of the main considerations for not coming to Reno was the lack of an employment base in closer proximity to TRIC.

I am happy to answer questions or lend additional support in whatever format is most appropriate.

I would like to request that this letter of support be read into the record at the next Storey County Planning Commission meeting on May 3, 2007.

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Principal/Area Director

PT/jm